## Top Lobbyists in the 2013 Legislative Session

| Rank |  | Lobbyist | Min. Value <br> of Contracts | Max. Value <br> of Contracts | No. of <br> Contracts | Reported Lobby Firm |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | McWilliams, Andrea | \$1,960,000 | \$3,845,000 | 46 | McWilliams Governmental Affairs |
|  | 2 | Schlueter, Stan | \$2,035,000 | \$3,075,000 | 23 |  |
|  | 3 | McWilliams, Dean R. | \$1,410,000 | \$2,745,000 | 31 | McWilliams Governmental Affairs |
|  | 4 | Erben, Randall H . | \$1,335,000 | \$2,475,000 | 25 | Erben \& Yarbrough |
|  | 5 | Toomey, Michael | \$1,325,000 | \$2,400,000 | 26 |  |
|  | 6 | McGarry, Mignon | \$1,325,000 | \$2,320,000 | 24 |  |
|  | 7 | Lewis, Ron E. | \$1,175,000 | \$2,250,000 | 27 | Ron Lewis \& Associates |
|  | 8 | Miller, Robert D. | \$1,115,000 | \$2,125,000 | 31 | Locke Lord, LLP |
|  | 9 | Johnson Jr., Robert E. | \$1,300,000 | \$1,970,000 | 15 | Johnson \& Johnson Attorneys at Law |
|  | 10 | Shields, Christopher S. | \$965,000 | \$1,950,000 | 29 | Christopher S. Shields, PC |
|  | 11 | Fisher, Walter | \$1,025,000 | \$1,900,000 | 21 |  |
|  | 12 | Santos, Frank R. | \$975,000 | \$1,850,000 | 21 | Santos Alliances |
|  | 13 | Pitts, John R. | \$870,000 | \$1,830,000 | 41 |  |
|  | 14 | Gilmore, Scott E. | \$1,000,000 | \$1,820,000 | 19 | GovBiz Partners, LLC |
|  | 15 | Heckler, Jeffrey E. | \$1,025,000 | \$1,800,000 | 19 |  |
|  | 16 | Messer, Bill | \$835,000 | \$1,700,000 | 26 |  |
|  | 17 | Grace Jr., Jim M. | \$1,085,000 | \$1,685,000 | 14 | Baker Botts, LLP |
|  | 18 | McDaniel, Demetrius | \$835,000 | \$1,635,000 | 19 | Greenberg Traurig, LLP |
|  | 19 | Jones Jr., Neal T. | \$450,000 | \$1,614,999 | 86 | HillCo Partners |
|  | 20 | Saenz, Luis J. | \$730,000 | \$1,605,000 | 34 | McGuireWoods Consulting, LLC |
|  | 21 | Johnson Jr., John C. | \$825,000 | \$1,595,000 | 22 |  |


| 22 | Lary III, Camm C. 'Trey' | \$675,000 | \$1,570,000 | 47 | Allen Boone Humphries Robinson, LLP |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 22 | Poinsett, Royce Pabst | \$900,000 | \$1,570,000 | 17 | Baker Botts, LLP |
| 24 | Brown, Sabrina Thomas | \$840,000 | \$1,550,000 | 19 |  |
| 25 | Vane, Mark | \$730,000 | \$1,545,000 | 33 | Gardere Wynne Sewell, LLP |
| 26 | Castaneda Jr., Tristan | \$680,000 | \$1,495,000 | 43 | Longbow Partners, LLP |
| 27 | Cammack, Kerry N. | \$860,000 | \$1,475,000 | 13 | Cammack \& Strong, PC |
| 27 | Leal, Roland | \$735,000 | \$1,475,000 | 16 |  |
| 29 | Midence Steen, Yuniedth | \$705,000 | \$1,450,000 | 31 | Locke Lord, LLP |
| 30 | Erskine Jr., John 'Jack’ | \$685,000 | \$1,430,000 | 28 | K\&L Gates, LLP |
| 31 | Koebele, Stephen P. | \$700,000 | \$1,375,000 | 24 |  |
| 32 | Pate, Gardner | \$655,000 | \$1,350,000 | 30 | Locke Lord, LLP |
| 33 | Richardson, Jody | \$530,000 | \$1,335,000 | 49 | Allen Boone Humphries Robinson, LLP |
| 34 | Evans, Richard W. | \$670,000 | \$1,320,000 | 19 | Texas Lobby Solutions, Inc. |
| 35 | Saitas, Jeffrey Anthony | \$635,000 | \$1,300,000 | 24 | Saitas \& Seales |
| 36 | Sullivan, Raymond C. | \$705,000 | \$1,285,000 | 15 | Sullivan Public Affairs |
| 37 | Garcia, Joe A. | \$660,000 | \$1,275,000 | 14 |  |
| 38 | Yelkin, Kimberly A. | \$555,000 | \$1,255,000 | 31 | Gardere Wynne Sewell, LLP |
| 39 | Hutto, Kathy N. | \$570,000 | \$1,250,000 | 25 | Jackson Walker, LLP |
| 40 | Keel, Lara Laneri | \$660,000 | \$1,235,000 | 16 |  |
| 40 | Ramirez, Rene A. | \$575,000 | \$1,235,000 | 27 |  |
| 40 | Wright, Charles 'Eric' | \$600,000 | \$1,235,000 | 20 |  |
| 43 | McGarah, Carol | \$445,000 | \$1,219,999 | 53 | Blackridge |
| 44 | Posey, C. Jake | \$565,000 | \$1,215,000 | 25 | Posey Law Firm, PC |
| 45 | Kelley, Russell T. | \$430,000 | \$1,199,999 | 52 | Blackridge |
| 46 | Brown, J. E. Buster | \$565,000 | \$1,150,000 | 17 | The Browns Consulting |


| 47 | Hackney, Clint | \$600,000 | \$1,120,000 | 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 48 | Nasi, Michael J. | \$645,000 | \$1,110,000 | 13 | Jackson Walker, LLP |
| 49 | Howard, Jay | \$380,000 | \$1,095,000 | 46 | HillCo Partners |
| 50 | Delisi, Thomas | \$455,000 | \$1,070,000 | 33 | Delisi Communications, Inc. |
| 51 | Perkins, Arthur V. | \$425,000 | \$1,060,000 | 36 | Gardere Wynne Sewell, LLP |
| 51 | Shearer, James F. | \$735,000 | \$1,060,000 | 12 | Capital Consultants |
| 53 | Pearson, Dan | \$350,000 | \$1,055,000 | 48 | HillCo Partners |
| 54 | Phenix, William G. "Billy" | \$480,000 | \$1,045,000 | 23 |  |
| 55 | Peeler Jr., William Robert | \$365,000 | \$1,040,000 | 40 | Longbow Partners, LLP |
| 56 | Jones, Marsha Malish | \$475,000 | \$1,030,000 | 26 | HillCo Partners |
| 57 | Ellmer, Mindy R. | \$495,000 | \$1,010,000 | 14 |  |
| 58 | Nabers, Mary Scott | \$480,000 | \$1,000,000 | 25 |  |
| 58 | Scott, Natalie B. | \$525,000 | \$1,000,000 | 14 |  |
| 60 | Findley, Brett | \$485,000 | \$995,000 | 25 | Longbow Partners, LLP |
| 61 | Shields, Bradford T. | \$470,000 | \$990,000 | 18 |  |
| 62 | Bresnen, Steve | \$510,000 | \$945,000 | 12 |  |
| 63 | Valdez, Gerald A. 'Jerry' | \$485,000 | \$935,000 | 12 | Jerry Valdez Governmental Affairs, LLC |
| 64 | Carter, Nancy | \$310,000 | \$925,000 | 46 | Allen Boone Humphries Robinson, LLP |
| 64 | Yarnell, William H. | \$460,000 | \$925,000 | 13 |  |
| 66 | Averitt, Kip | \$510,000 | \$915,000 | 14 | Averitt \& Associates |
| 66 | McCartt, J. | \$405,000 | \$915,000 | 23 | HillCo Partners |
| 68 | Hinkle, K. Daniel | \$475,000 | \$900,000 | 10 |  |
| 68 | Smith, Todd M. | \$600,000 | \$900,000 | 6 | Impact Texas Communications, LLP |
| 70 | Allen, Robert 'Ray' | \$450,000 | \$895,000 | 14 | Service House, Inc. |


| 70 | Grimes, John Michael | \$435,000 | \$895,000 | 26 | Imperium Public Affairs |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 70 | Seales, Terri | \$425,000 | \$895,000 | 19 | Saitas \& Seales |
| 73 | Sledge, Brian L. | \$410,000 | \$890,000 | 23 | Lloyd Gosselink Rochelle \& Townsend |
| 74 | Massingill, Gavin L. | \$420,000 | \$880,000 | 16 |  |
| 75 | Rodriguez, Marc A. | \$430,000 | \$875,000 | 13 |  |
| 76 | Stewart, Michael K. | \$325,000 | \$860,000 | 28 | Longbow Partners, LLP |
| 77 | Carr, Snapper L. | \$350,000 | \$855,000 | 32 | Focused Advocacy, LLC |
| 78 | Mitzner, Carsi | \$385,000 | \$805,000 | 13 | Adams \& Zottarelli, LLC |
| 78 | Zottarelli, Angelo P. | \$385,000 | \$805,000 | 13 | Adams \& Zottarelli, LLC |
| 80 | Cain, Randy C. | \$395,000 | \$800,000 | 11 |  |
| 80 | McBeth, Kelly | \$485,000 | \$800,000 | 11 |  |
| 82 | Aghamalian, Brandon T. | \$315,000 | \$790,000 | 31 | Focused Advocacy, LLC |
| 83 | Martinez, Mario A. | \$385,000 | \$785,000 | 13 |  |
| 84 | Mathis, James W. | \$435,000 | \$775,000 | 8 |  |
| 84 | Short, Jim | \$435,000 | \$775,000 | 8 | Jim Short, Inc. |

